



BGCCI

Bangladesh German Chamber
of Commerce & Industry

Your Trusted Bilateral Business Chamber

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Welcome Messages



Dear Ladies and Gentlemen,

The Bangladesh German Chamber of Commerce & Industry is promoting bilateral business between Bangladesh, Germany and Europe. Today BGCCI has become the biggest bilateral business chamber in Bangladesh. The bilateral trade between Germany and Bangladesh has increased in the last four years over 4 billion US Dollar; the GDP has been stable at around 6% for last couple of years. Germany is the 2nd biggest export destination, Europe by far the most important.

We are working as a catalyst between Governments and the private business sector. BGCCI is deeply engaged in the fields of Corporate Social Responsibility and we do focus on compliance and vocational training. It is time to change the mindset in order to become a sourcing hub which produces higher quality goods. We are looking forward to support you and do good business in Bangladesh as well as in Germany.

Best regards



Sakhawat Abu Khair
President of BGCCI



Dear Ladies and Gentlemen,

Bangladesh has become an EMERGING MARKET! Increased interest in doing business in Bangladesh is reflected throughout our philosophy and our members. BGCCI is a pure business chamber, which is politically and financially independent offering our members professional services.

BGCCI has become a trusted brand, which is known for setting trends e.g. in terms of Corporate Social Responsibility, connecting trade and aid sector and vocational training. Furthermore we brand Bangladesh in realistic way to foster business.

The core asset of BGCCI is the trust of our members. BGCCI engages all stakeholders in its work. We have access to factory owners, brands respectively buyers, local and international business associations, governments, international agencies, multilateral institutions, organizations from the development sector, NGOs, CSOs, trade unions and media.

We represent business from Bangladesh, Germany and from all other European countries. Our members are very diverse. Around 28% of our members come from the Ready-Made Garment (RMG) sector, though upcoming industries like leather, pharmaceuticals, ICT, ship-building, logistics are also widely represented. We listen to the needs of our members and strive to provide them with highest level of quality in our work.

I am very pleased to inform you that BGCCI throughout 6 years was able to increase its capacity 10 times! In 2009 the chamber noted 60 members and today we represent more than 600 members. I would like to take this opportunity and extend my sincere appreciation and thanks to all of our partners and members.

In partnership,



Daniel Seidl
Executive Director of BGCCI

About BGCCI

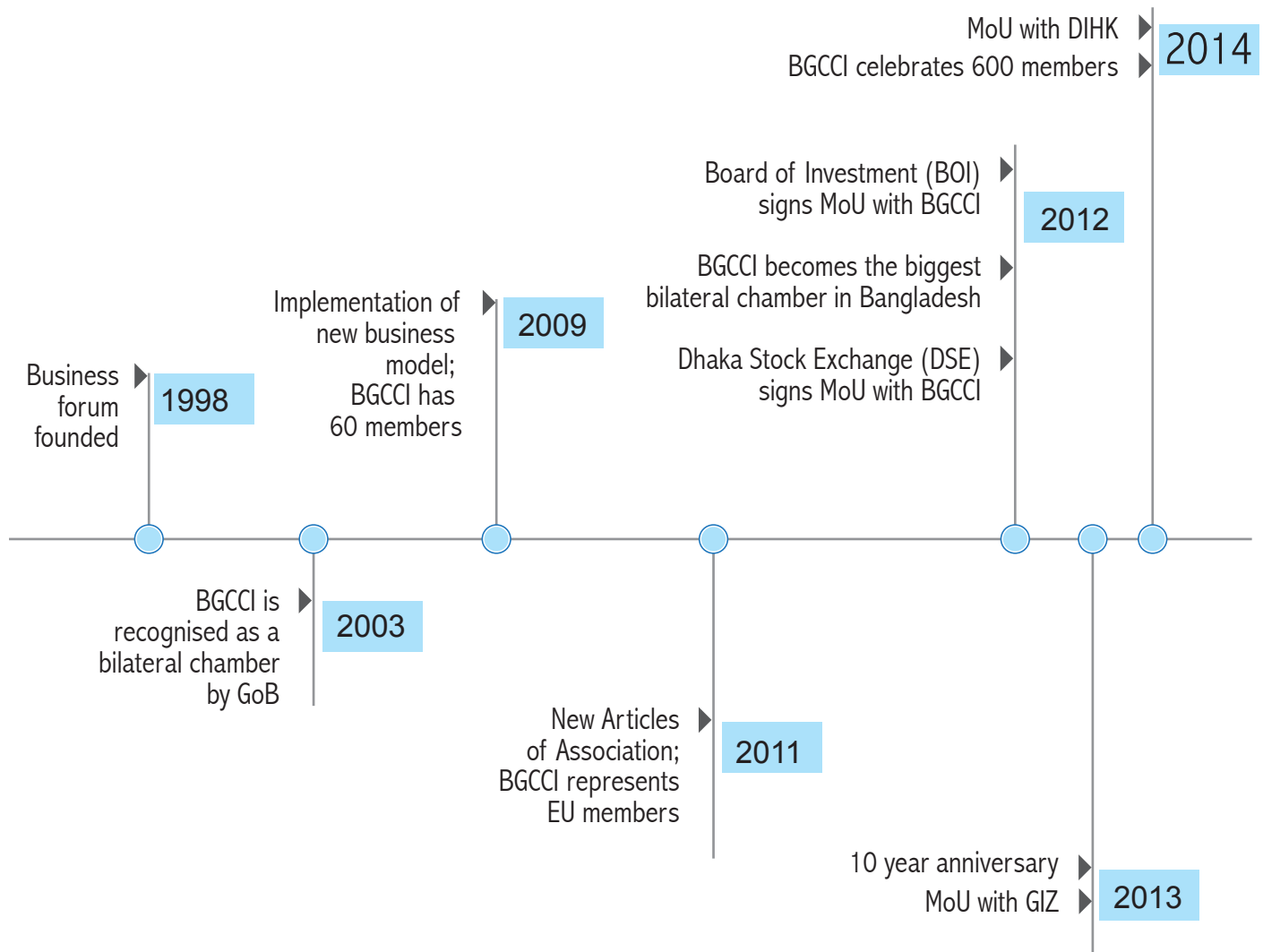
Further BGCCI accompanies you in finding business partners for you and offer mediation support. The Bangladesh German Chamber of Commerce & Industry (BGCCI) promotes bilateral trade between Bangladesh, Germany and Europe. The chamber is non-political and acts as independent business association.

BGCCI represents more than 600 member companies that are interested in facilitating business between Bangladesh, Germany and Europe.

Further BGCCI accompanies you in finding business partners for you and offer mediation support. In our work we inform you about potential opportunities and risks of doing business. We provide special support to small and medium enterprises (SMEs) to establish their presence in a foreign country.

BGCCI is located in the German House in Gulshan, Dhaka, Bangladesh.

Timeline of BGCCI's key achievements since its inception:



TRULY BANGLADESH

Bangladesh is the nexus of inter-regional trade, right in the middle of the Indo-Pacific economic corridor.



20,000 Sq. Km

Bangladesh won the rights to 20,000 sq. km of natural gas-rich waters. Bangladesh's natural gas reserves are now estimated at 200 trillion cubic feet, the largest supply in the Asia-Pacific.



10,855 troops

Bangladesh contributed the highest number of troops to the United Nations. Bangladesh became a member of the United Nations Human Rights Council (UNHRC) for the period of 2015-17



147,570 Sq. Km

Bangladesh is the largest delta of the world. The huge fertile delta is the basis of the nation's economy. The Bangladesh Delta Plan (BDP) and Framework 2100 will ensure sustainable water management and prevent flooding in Bangladesh's future.



33 Million

people use the internet regularly. Bangladesh was awarded with the prestigious 'Global ICT Excellence Award' for outstanding contribution in social development of the nation using IT.



2nd Largest Producer

Bangladesh is the second largest producer of goat milk. Bangladesh is ranked fourth worldwide in total amount of goat production.

TRULY BANGLADESH cont....



15 million
homes that are powered by solar power

50,000-60,000

solar panels added every month. Bangladesh is to become world's 1st nation 100% powered by solar in the year 2021.



120.351 million phone users.

Bangladesh is ranked 10th Worldwide in mobile phone use.



\$2.42 billion & 3.86 % month-on-month

In January 2015, despite political turmoil, garment exports fetched \$2.42 billion, up about 8 percent year-on-year and 3.86 percent month-on-month.



181.5 m

In 2014, a record hectare of biotech crops were grown globally. Bangladesh along with India and China lead the global surge in biotech crops production.



125 km

of unbroken white sandy beaches. Bangladesh is home to world's longest beach Cox's Bazaar.



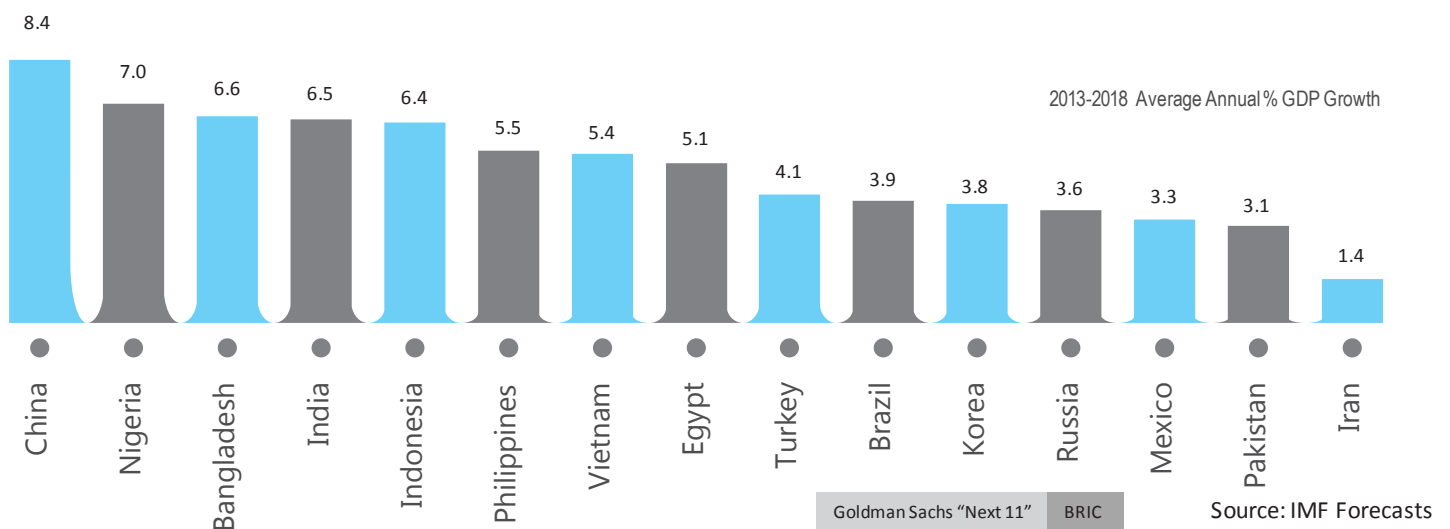
Upcoming Number 1

Large number of different types of water bodies both inland and marine makes Bangladesh one of the most suitable countries of the world for freshwater aquaculture. FAO predicts Bangladesh will be the first of the four countries to achieve massive success in fish production by the year 2022.

For Investors' Interest

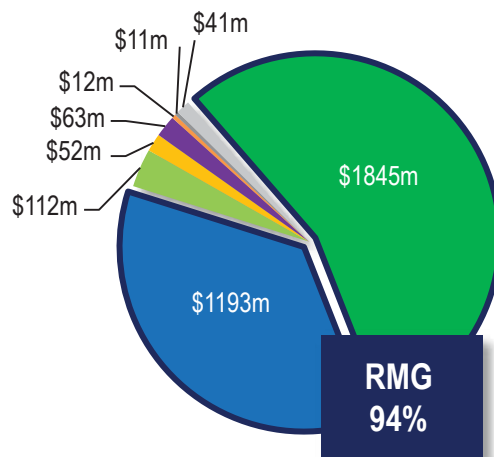
When investors recognize realistic potential of Bangladesh, new opportunities arise for Bangladesh and European companies

Bangladesh is performing in-line with the world's major emerging markets



RMG is Bangladesh's key export to Germany

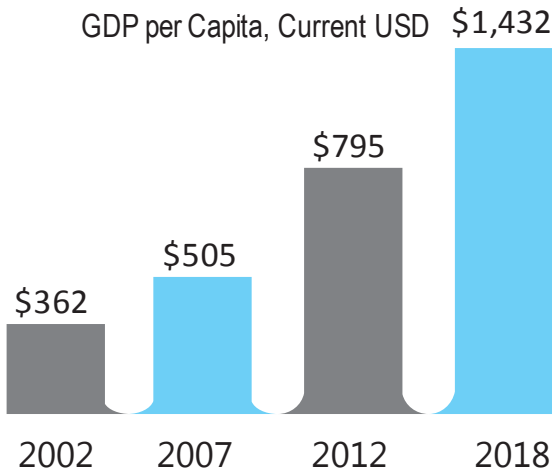
- Articles of apparel, accessories, knit or crochet
- Articles of apparel, accessories, not knit or crochet
- Other made textile articles, sets, worn clothing etc
- Fish, crustaceans, molluscs, aquatic invertebrates nes
- Footwear, gaiters and the like, parts thereof
- Vehicles other than railway, tramway
- Articles of leather, animal gut, harness, travel goods
- All Other



Source: ITC Trade Map 2013

For Investors' Interest Continues

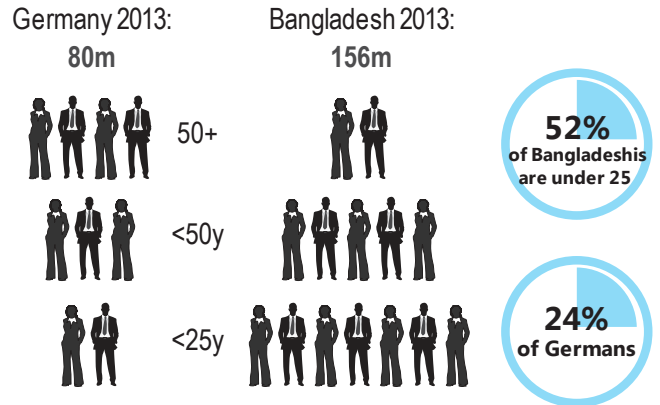
Spending power of Bangladeshis is growing steadily



Source: IMF

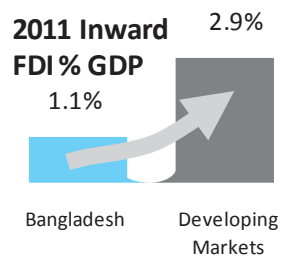
...by 2025, Bangladesh will be a middle income country with 175m people

Bangladesh has the world's 8th largest population, with a young profile



...this profile will drive growth, and competitiveness as a regional export hub

Foreign Direct Investment (FDI) has passed \$1Bn, but is below its potential



Inward FDI in 2011

\$1.1 Billion

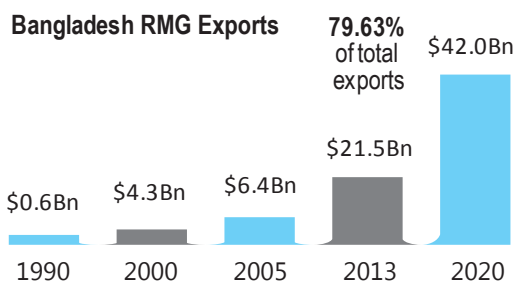
Potential gap

+\$2 Billion

Source: UNCTAD

A wave of FDI could enter Bangladesh, starting with infrastructure investment

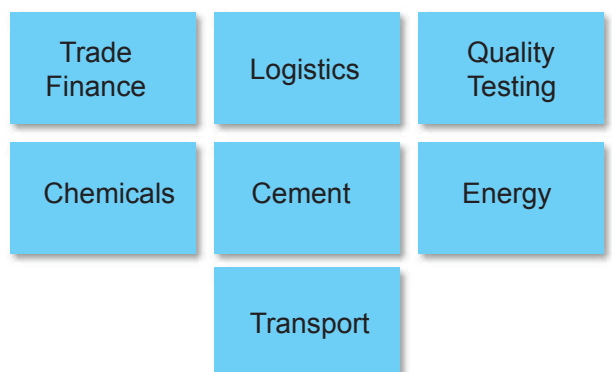
Bangladesh is the world's 2nd largest exporter of Ready Made Garments (RMG)



...RMG exports will continue to grow and move up the value chain

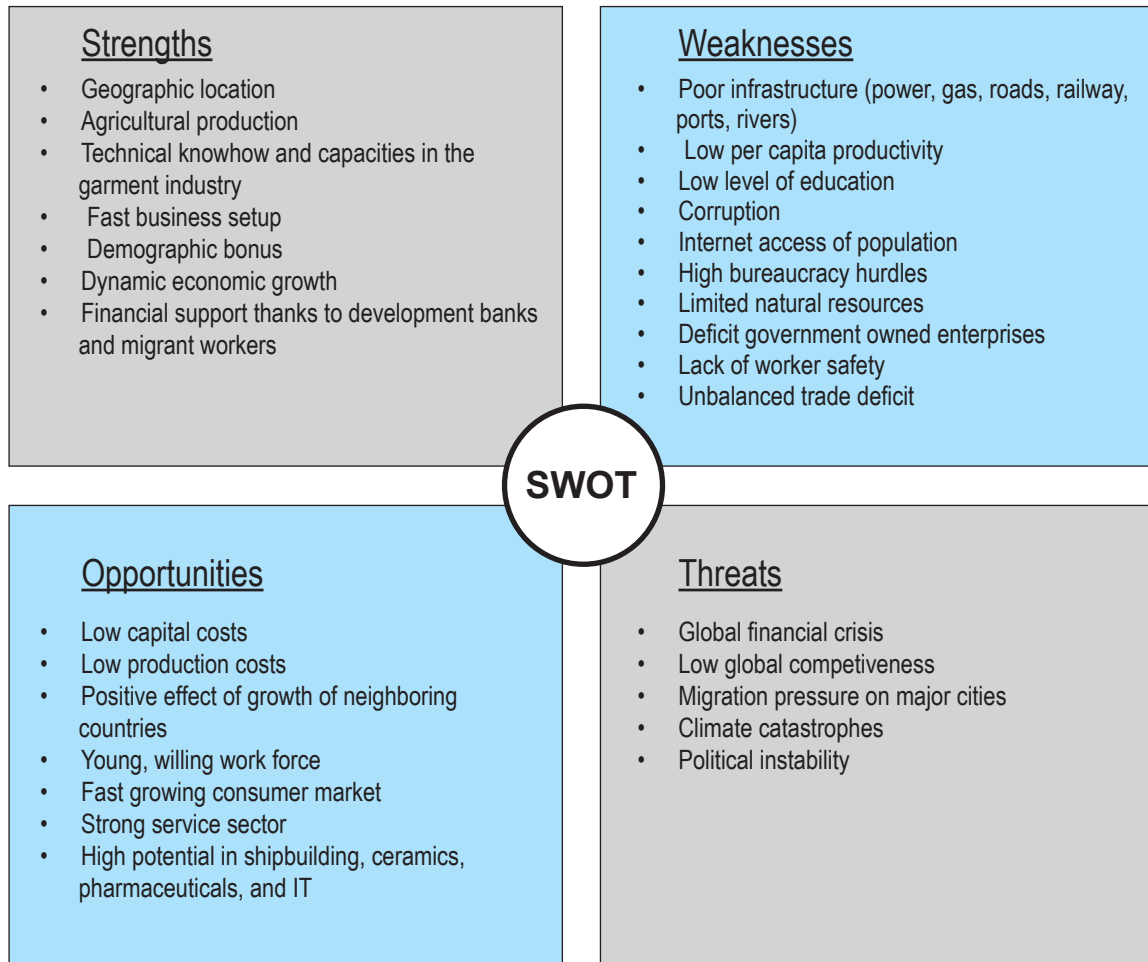
Sources: Export Promotion Bureau, McKinsey & Company projection

German expertise can contribute in other sectors as Bangladesh develops



Doing Business in Bangladesh

PricewaterhouseCoopers (PwC), internationally acclaimed professional service providing company recently published a SWOT analysis about investing in Bangladesh, which is given below.



Feedback From Foreign Investors In Bangladesh



Bangladesh "represents the future of Asia ." – European Investors

Germany - Top Global Market

2nd

World Exporter

Germany ranks 2nd in the world as a manufacturing exporter. Germany is also Europe's largest economy and 4th largest in the world by GDP.

3rd

World Importer

Germany's ranks 3rd as the world importer. As the economic hub of the European Union (EU), it is a gateway to the European market, and offers tariff-free access for many Bangladeshi goods.

3%

Growth in Export

German exporters attained a 3% growth in 2013 despite the Global Economic challenges.

52%

SME

German small and medium-sized enterprises (SMEs) account for est. 52% of Germany's entire economic output. Germany and Bangladesh share an entrepreneurial spirit.

3.5 Billion USD

Imports from Bangladesh

German imports (Knit, RMG and other textile articles) from Bangladesh were estimated for 3.5 billion USD in 2012-'13.

645 Million USD

Value of Export

Value of German exports to Bangladesh in 2012-'13.

73%

Employment

Germany has high levels of employment – in 2013, almost three quarters of people aged 15-64 had a paid job (77% of men and 68% of women). Men are primarily in full-time work, while women, especially those with pre-school children, often work part-time.

Germany: The 2nd Largest Export Destination

Bangladesh's export to Germany USD 4,665,738

Unit: USD Thousand

Product label	Value in 2013
Articles of apparel, accessories, knit or crochet	2557390
Articles of apparel, accessories, not knit or crochet	1781723
Other made textile articles, sets, worn clothing etc	128174
Fish, crustaceans, molluscs, aquatic invertebrates nes	77240
Footwear, gaiters and the like, parts thereof	51105
Vehicles other than railway, tramway	12176
Articles of leather, animal gut, harness, travel goods	10634
Headgear and parts thereof	7425
Copper and articles thereof	6550
Vegetable textile fibres nes, paper yarn, woven fabric	5039

Source: ITC 2013

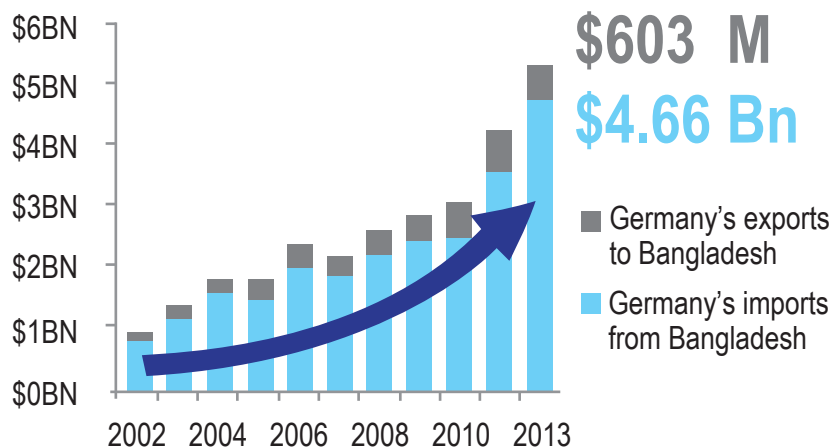
Bangladesh's imports from Germany USD 6,03,908

Unit: USD Thousand

Product label	Value in 2013
Machinery, nuclear reactors, boilers, etc	218738
Commodities not elsewhere specified	86180
Electrical, electronic equipment	67173
Optical, photo, technical, medical, etc apparatus	30051
Miscellaneous chemical products	28436
Aircraft, spacecraft, and parts thereof	28140
Ships, boats and other floating structures	16808
Soaps, lubricants, waxes, candles, modelling pastes	15246
Tanning, dyeing extracts, tannins, derivs, pigments etc	11826
Plastics and articles thereof	11568

Source: ITC 2013

Bilateral trade is worth almost \$5.29 Billion



Source: ITC Trade Map

EU: The Largest Export Destination

Bangladesh's export to the European Union (EU 28) USD 17,387,227

Unit: USD Thousand

Product label	Value in 2013
Articles of apparel, accessories, knit or crochet	9316894
Articles of apparel, accessories, not knit or crochet	6417656
Other made textile articles, sets, worn clothing etc	489424
Fish, crustaceans, molluscs, aquatic invertebrates nes	404655
Footwear, gaiters and the like, parts thereof	253519
Raw hides and skins (other than furskins) and leather	93553
Vehicles other than railway, tramway	76278
Articles of leather, animal gut, harness, travel goods	44431
Vegetable textile fibres nes, paper yarn, woven fabric	41323
Plastics and articles thereof	28349

Source: ITC 2013

Bangladesh imports from European Union (EU 28) USD 2,172,230

Unit: USD Thousand

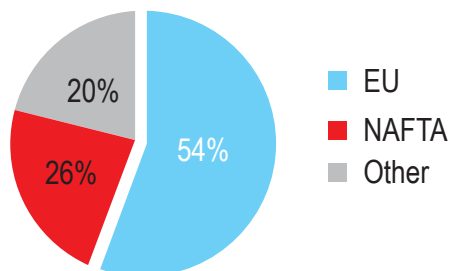
Product level	Value in 2013
Machinery, nuclear reactors, boilers, etc	739118
Electrical, electronic equipment	287068
Iron and steel	133672
Commodities not elsewhere specified	100132
Optical, photo, technical, medical, etc apparatus	79056
Pharmaceutical products	66208
Miscellaneous chemical products	63968
Dairy products, eggs, honey, edible animal product nes	52973
Tanning, dyeing extracts, tannins, derivs, pigments etc	50380
Paper and paperboard, articles of pulp, paper and board	47435

Source: ITC 2013

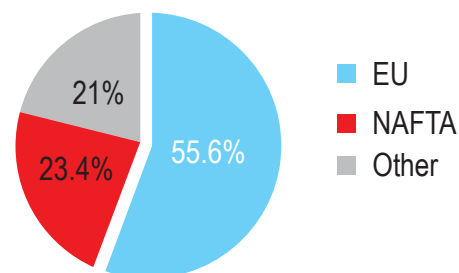
Bangladesh's Key Export Regions

The EU is Bangladesh's core market, receiving over half of Bangladesh exports

Bangladesh's Key Export Regions FY 2011-12



Bangladesh's Key Export Regions FY 2012-13



Source: Bangladesh Bank

Quotes about BGCCI

“

The event 'Emerging Market' in Berlin has been one of the best foreign business seminars.”

H.E. Sheikh Hasina, Honorable Prime Minister of Bangladesh

“I would like to congratulate BGCCI, which became a real Power House in the last years. BGCCI is an important institution for us in Bangladesh.”

H.E. Christian Wulff, German President

“I am extremely happy that BGCCI represents also companies from the European Union, which is the biggest trading partner of Bangladesh.”

H.E. William Hanna, EU Ambassador

“I am very pleased that the German development cooperation sector is working together with the private sector. Further I like to congratulate Mr. Seidl personally, since he is a CIM expert and CIM falls under my supervision.”

H.E. Dirk Niebel, Minister of Economic Cooperation and Development

“BGCCI came a long way and I am really impressed about your hard and effective work!”

H.E. Dr. Guido Westerwelle, German Minister for Foreign Affairs

“BGCCI has become a success story! The good bilateral business relations are reflected through the good work of the chamber.”

H.E. Holger Michael, German Ambassador

“I have recognized BGCCI not only as the biggest bilateral chamber, but also as the most effective.”

H.E. Faruk Khan, Commerce Minister

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BGCCCI Services

We offer consulting services and networking platform for our members from Bangladesh, Germany and Europe to assist their bilateral business ventures.

Our dynamic member network of over 600 companies include major investors and 30 DAX firms from Germany, some of Bangladesh's most successful joint ventures, and local champions. They connect at regular events, through our online portal, Newsletter, Membership Directory and in our Quarterly publications.

BGCCCI is recognized in Bangladesh for delivering high-impact events, including The German Trade Show, Global Social Responsibility Conference and sponsoring the German National Day. We have hosted Presidents, Prime Ministers, Ministers and even Nobel Laureates, as well as local and international business leaders.

Network & Knowledge Sharing

Business Consulting & Research

We offer consulting services and professional research to help companies & foundations to grow their business ventures.

Member Network & Business Events

We facilitate our members in finding business opportunities through our extensive network. We promote trade and knowledge sharing through business events with members and influential speakers.

Publications & Media Engagement

We highlight trends, opportunities and challenges in key market sectors, and share membership news.

BGCCI Business Consulting Services

Whether you are optimizing an established business, entering Europe or Bangladesh for the first time, or extending into sectors of products, BGCCI offers for members and non-members a range of customized services to address your business needs.

Market Research

We recognize that accurate market information and actionable recommendations drive good business decisions. We offer customized research throughout the business cycle, starting with:

- Market studies
- Feasibility studies
- Target group research

Virtual Office Services

For those companies that do not want to invest immediately in office space and full-time recruitment, we act as your virtual representative. A BGCCI consultant will:

- Be your company's local representative
- Promote your services or products in the local market
- Report on local demand and progress helping you decide when to launch fully

Visa Support

Time is precious for those seeking to do business across borders. We help limit the time lost in business visa applications with:

- Appointments at the German Embassy in Dhaka help exclusively for BGCCI members
- Applications support to verify that your application is compatible and correct
- Advice on applications through the Bangladesh Embassy in Germany

Sourcing & Partner Search

When up-scaling activities, many companies seek new partners, either for sourcing or sales. We can:

- Conduct basic address research, returning a list of potential matches for your business
- Conduct Intensive Partner Search over 6-7 weeks, identifying and investigating potential partners, culminating in a 3-day visit to meet and evaluate your potential matches.

← START-UP →

Scoping Missions

When you are convinced of the potential opportunities in Bangladesh or Europe and you are ready to take a closer look, we make sure you get the most from your trip:

- Arrange accommodations & transport
- Plan your schedule
- Arrange meetings with key individuals who have the knowledge you need
- Arrange company visits to match your needs

Legal Services

Operating in a new market brings many sorts of legal uncertainties. Our network of lawyers offer legal advice throughout the business cycle:

- Drafting business contracts
- Tax and incentive advice
- Auditing

Business Set up

When you decide to enter the market, we help establish your company, offering support in areas, such as:

- Legal establishment of the company
- Forming the legal entity that suits your entrance and that utilizes tax incentives
- Finding an appropriate office space
- Furnishing and equipping your office

Translation & Interpretation

Language can be a barrier in a new country, but clarity is crucial in ensuring mutual understanding with your business partners or consumers.

BGCCI arranges qualified translators or interpreters to limit the chances of misunderstanding.

Recruitment

We understand that your venture will only be successful with capable, driven, and trusted employees. These can be difficult to find in an unfamiliar market.

BGCCI uses its deep local knowledge and network to identify a strong list of candidates for your evaluation.

Marketing Services

There are more channels to reach your target consumers today than ever before. Understanding which to use and delivering an engaging message is key. We support:

- Local press engagement
- E-mail marketing
- Media Campaigns

Relocation Services

If you choose to employ expatriate workers then we help smooth the upheaval from this big lifestyle change, offering:

- Work permit guidance
- Finding transport
- Tax advice

Mediation

In business, disagreements inevitably arise. Resolving these through legal avenues can be costly and take time.

BGCCI acts as an impartial mediator, helping parties reach a mutually acceptable agreement. We have a 90% success rate in reaching agreement without legal recourse.



Business Delegations

When looking for new foreign customers, business delegations can give the weight you need to maximize the impact of your trip:

- We plan the delegation with a full schedule including company visits
- We set up confirmed meetings at B2B match-making events
- We engage with government officials when possible to advocate your business sector

Corporate Training

As your venture matures, ensuring that your employees continue to develop is crucial for retention rates and for driving your business forward. We offer workshops including:

- Understanding cultural differences
- Management skills
- Technical training
- Presentation skills

Event Management

Make use of BGCCI's experience in running high-level events to ensure that your own events are well-attended by the target audience and press coverage is maximized:

- Launch events
- Opening ceremonies
- Marketing Seminars
- Networking events

Diversification

When your venture is consolidated and you are ready to look for new avenues of growth, BGCCI will help you to diversify.

Returning to the start of the service cycle, we help identify potential market sectors, conduct feasibility studies, find partners and employees and help you build your new business.

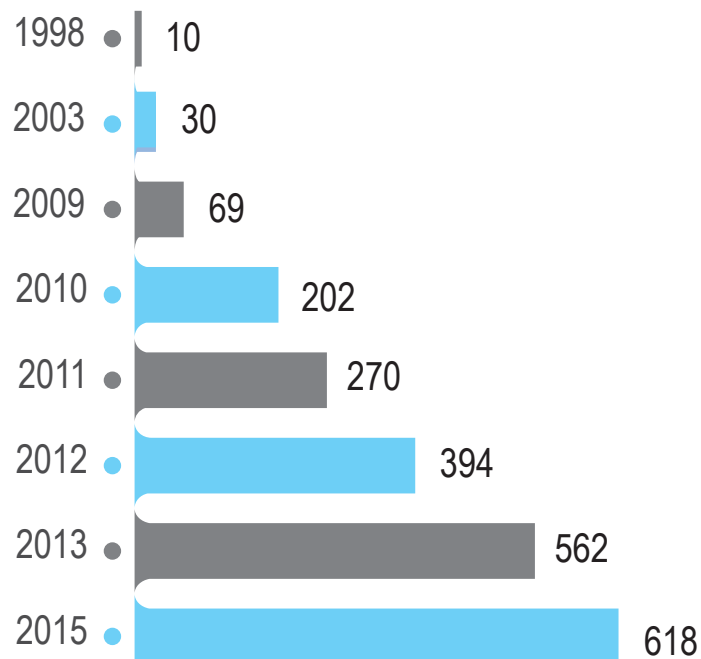
BGCCI Membership

Over the years, BGCCI has continuously increased its membership, service portfolio and office capacity. Today BGCCI ranks as the largest European chamber in Bangladesh, representing more than 600 Bangladeshi and German businesses. BGCCI is the first contact for European companies expanding to Bangladesh and Bangladeshi companies expanding to Europe, an experienced service provider and the well-respected voice of Bangladeshi-German businesses.

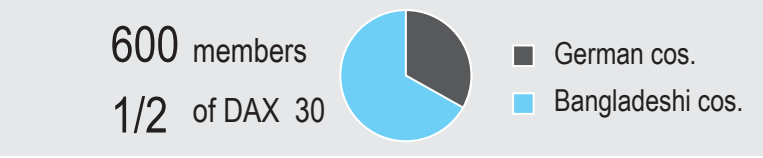
All Members benefit from access to our wide-reaching network, copies of BGCCI publications and access to Business Consulting services.

BGCCI facilitates a pre-visa application check. Further, BGCCI arranges appointments for business visa at the German Embassy. Since April 2012 till September 2014, BGCCI supported 513 visa applicants from its member companies.

BGCCI Members



Who are our Members?



100th Member



200th Member



300th Member



400th Member



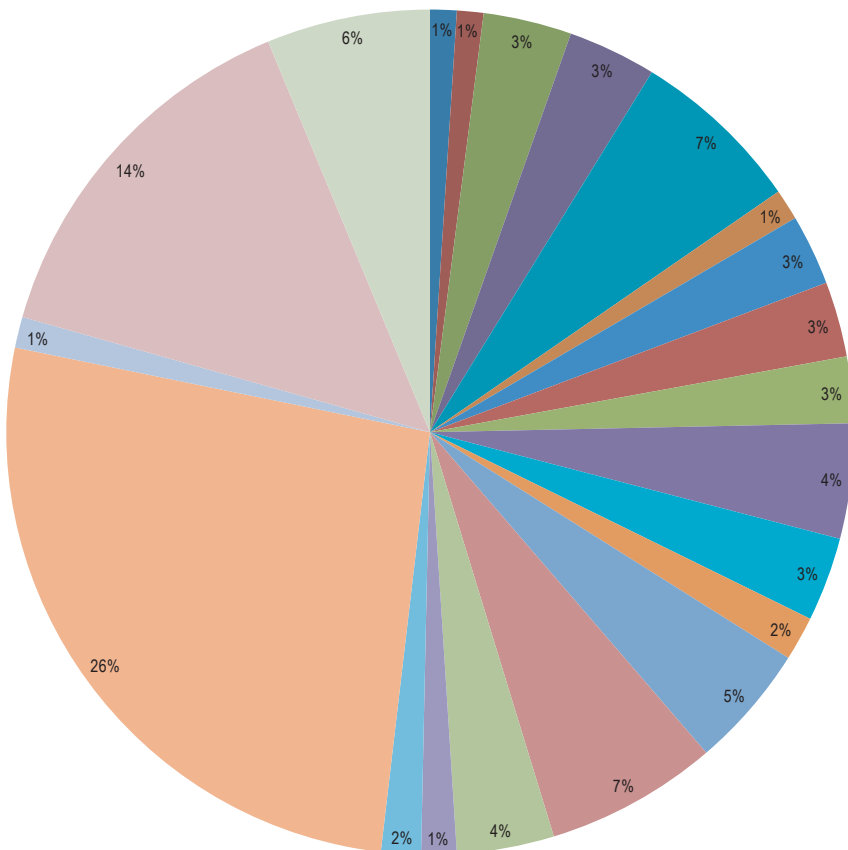
500th Member



600th Member



BGCCI Members by Sectors



- Accommodation & Food services
- Advertising & Marketing
- Banking, Financial & Insurance Services
- Construction
- Consulting & Business services
- Education & Training
- Energy
- Engineering
- Food & consumer goods
- Indenting, Liaison Office & Buying Agents
- IT, Communication & Media
- Leather goods & shoes
- Metal products & Electrical equipment
- Other
- Petro, Chemicals, Pharmaceuticals
- Porcelain & Ceramic products
- Research & Testing
- RMG & Textiles
- Ship building, breaking & related
- Trading & Distribution
- Transportation & Logistics

BGCCI Membership Benefits

All Members benefit from access to our wide-reaching network, copies of BGCCI publications and access to Business Consulting services.

Members with Gold services receive complimentary Business Consulting services, wide marketing exposure and deeper access to our high-level network through exclusive Gold Member events and European business delegations.

Benefits of BGCCI Membership	Member with Regular Services	Member with Gold Services
Access to Online Members' Directory	✓	✓
Receive Printed Members' Directory	✓	✓
Invitations to BGCCI Business Events	✓	✓
BGCCI Newsletter	✓	✓
BGCCI Research Reports	✓	✓
Discounted Rate for All BGCCI Business Consulting Services	✓	✓
Schengen Visa Support at BGCCI Appointments with Embassy	✓	✓
Separate Gold Member Section in Members' Directory		✓
Additional One Page Advert in Members' Directory		✓
Company Logo Featured in BGCCI Publications		✓
Company Logo Featured at all BGCCI Events		✓
Company Logo Featured on BGCCI Websites		✓
Company Logo on Outgoing BGCCI e-mails		✓
Half-day Market Research in Bangladesh or Germany		✓
Invitation from German Embassy for National Day		✓
Logo Insertion in Embassy Invitation Card		✓
Seat at Gold Member & VIP Roundtable Discussions		✓
Special Services at BGCCI Business Delegations to Europe		✓

Visit: www.bgcci.com for more information

“

Together with BGCCI as a sponsor, we celebrate the German National Day. The event has become a benchmark among the National Days. Without BGCCI and its Gold Members, it would not have been possible to host such a grand event.

H.E. Holger Michael, German Ambassador

”

Connecting Diplomacy & Business

BGCCI organizes high-level events, connecting policymakers to the business sector

Honorable Prime Minister of Bangladesh H.E. Sheikh Hasina visited Berlin in October 2011 and met with 65 members of BGCCI's business delegation. During the Prime Minister's visit, BGCCI organized the first business forum: "Bangladesh-Emerging Market". H.E. Sheikh Hasina attended the event along with 250 guests.

In November 2011, the President of Germany – H.E. Christian Wulff visited Bangladesh (as the first German President to visit Bangladesh since cadency of Richard von Weizsacker 25 years earlier) and took part in BGCCI's Business Breakfast. The event was led by Dr. Karl-Ernst Brauner, Director of the Department of Foreign Trade Policy under the Federal Ministry of Economics and Technology in Germany. The Business Breakfast was attended by over 150 guests.



H.E. Christian Wulff, President of the Federal Republic of Germany speaks at BGCCI Business Breakfast in Dhaka



H.E. Sheikh Hasina, Prime Minister of Bangladesh speaks at "Bangladesh-Emerging Market" event in Berlin



H.E. Faruk Khan, Minister of Commerce, Bangladesh, recognizes BGCCI as the "Biggest Bilateral European Chamber in Bangladesh" in the presence of H.E. Dirk Niebel, Minister of Economic Cooperation & Development, Germany and H.E. Andris Piebalgs EU Commissioner for Developments



H.E. Dr. Guido Westerwelle, Minister for Foreign Affairs in Germany at the reception dinner hosted by BGCCI, GIZ and DEG



BGCCl RMG delegation in Stuttgart. From left: A. Rauf, Commercial Counsellor, Bangladesh Embassy in Germany; Dr. M. Brauch, Honorary Consul of Bangladesh in Baden Wuerttemberg; F. Siddique, Vice President, BGCCI; H. Al Mamoon, Senior Secretary, Ministry of Commerce Bangladesh; P. Friedrich, Minister for Bundesrat, Europe and International Affairs, Germany; A. Islam, President, BGMEA; D. Seidl, Executive Director, BGCCI



MoU signed between DIHK and BGCCI. From left: Gert Rabbow, Head of Delegations / Representations DIHK; Sakhawat Abu Khair, President BGCCI; Dr. Volker Treier, Deputy Chief Executive and Managing Director of International Economic Affairs DIHK and Daniel Seidl, Executive Director BGCCI



MoU between BOI and BGCCI



Daniel Seidl, Executive Director, BGCCI with Dr. Syed Abdus Samad, the BOI Executive Chairman



H.E. Tofail Ahmed, Commerce Minister at a Business Networking Luncheon organized by BGCCI in his honor. Right: Daniel Seidl, Executive Director of BGCCI; Left: Sakhawat Abu Khair, President, BGCCI; Md. Atiqul Islam, President, BGMEA; Dr. Ferdinand von Weyhe, Deputy Ambassador, German Embassy



H.E. Faruk Khan, with Dr. Achim Berg and Dr. Thomas Tochtermann of McKinsey & Company and representatives of BGCCI and the RMG sector in Berlin



Key figures behind BGCCI's phenomenal success. From top to bottom: Sakhawat Abu Khair, President, BGCCI; H.E. Holger Michael, Former German Ambassador; Md. Saiful Islam, Former BGCCI President; Daniel Seidl, Executive Director, BGCCI



BGCCI Executive Director Daniel Seidl with Parliamentary State Secretary, German Ministry of Economic Cooperation and Development Hans-Joachim Fuchtel at a dinner organized in the honor of the State Secretary.



BGCCI Executive Director Daniel Seidl with Foreign Minister Abul Hassan Mahmood Ali & Deputy Ambassador Dr. Ferdinand von Weyhe at the celebration of German National Day 2014 at Radisson Blu Water Garden. The Minister visited the booths of BGCCI Gold Members along with the Deputy Ambassador



Daniel Seidl, Executive Director of BGCCI with Dr. Ferdinand von Weyhe, Deputy Ambassador of German Embassy at the SEE Award giving ceremony



Daniel Seidl welcomes Dr. Michael Otto, Chairman of the Board of Directors of the Otto Group as the 200th member

Bringing Businesses Together

From taking business delegation to Germany to organizing local business networking events, BGCCI has been providing platforms for businesses to interact and thrive



Under the wing of the German Business Chamber Association (DIHK), the local Chamber Reutlingen (IHK), together with Chamber Reutlingen (IHK), together with BGCCI organized event called: "Opportunities and Challenges of the RMG Sector in Bangladesh and Myanmar". More than 25 delegates from Bangladesh, representing 250,000 RMG employees participated in the conference. Welcome Address was delivered by Dr. Epp. CEO of the Chamber Reutlingen



BGCCI celebrated the milestone of 300 members and becoming the largest bilateral chamber in Bangladesh. Ekushey Television Limited was the 300th member. Bangla Trac Ltd. (Bangla CAT) was given the 301st title



BGCCI's Executive Team along with its Gold Member SS Solutions- the sole agent and gold partner of SAP in Bangladesh, organized a business networking lunch



Ajay Sahney, Managing Director of Robert Bosch (Bangladesh) Ltd. receives certificate of 400th Member from Dr. Ralf Reusch, Deputy Ambassador of German Embassy



Former BGCCI President Md. Saiful Islam at the 13th Asia Pacific Conference of German Business



MoU signing ceremony with Dhaka Stock Exchange



German Ambassador H.E. Holger Michael at the inauguration of BGCCI office at German House



BGCCI President Sakhawat Abu Khair signed an MoU with Country Director of GIZ Olaf Handloegten. Daniel Seidl from BGCCI and PSES Coordinator Magnus Schmid also present at the ceremony



H.E. Dirk Niebel, Minister of Economic Cooperation and Development recognizes work of CIM expert Daniel Seidl, Executive Director of BGCCI



Md. Nasser Shahrear Zahedee, Chairman of Radiant Pharmaceuticals Limited celebrating as 500th Member of BGCCI

Global Social Responsibility Conference

Conference that brings together industry experts, policymakers and media to engage in multi-stakeholder dialogue about Corporate Social Responsibility (CSR)



Center: H.E. Hasan Mahmud, Minister for Environment and Forest of Bangladesh. Right: Prof. Jan Pronk, Dutch Diplomat and Politician and former Minister of Environment and Development Cooperation of the Kingdom of the Netherlands; H.E. William Hana, Ambassador, The Head of Delegation of the European Union to Bangladesh; Shakhawat Abu Khair, President of Bangladesh German Chamber of Commerce and Industry (BGCCI); Left: Mrs. Uta Böllhoff, Director General for Europe, Middle East, and Asia Director General for Europe, Middle East and Asia-German Ministry of Economic Cooperation and Development; H.E. Dr. Albrecht Conze, Ambassador of Germany; H. E. Gerben de Jong, Ambassador of the Kingdom of the Netherlands; Daniel Seidl, Executive Director of BGCCI

Global Social Responsibility (GSR) Conference is first-of-its-kind forum in Bangladesh where both German and Bangladeshi companies come together to share ideas about best business practices and lessons learned, and to develop business strategies accordingly. In October 2010 the 1st Global Social Responsibility Conference was held, engaging more than 300 business leaders from Germany and Bangladesh. The interest from the media was enormous. The event was covered by 100 local and international media representatives.

The Biggest Conference on Social Responsibility
in Dhaka | 28 February | 2013

Organized By
BGCCI
Bangladesh German Chamber
of Commerce & Industry

**2nd Global Social
Responsibility
Conference 2013**

- WATER - ENERGY - WASTE - COMPLIANCE
Ministers and Ambassadors from Europe & Bangladesh along with
Top Managers & Experts from respective fields will discuss about
Social Responsibility through a Green Lens

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GLOBAL SOCIAL RESPONSIBILITY
THE EUROPEAN PERSPECTIVE
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28 February | 2013 | Dhaka | Bangladesh

Platinum Sponsor: Kingdom of the Netherlands
Supporting Sponsors: Gange Juma Cement Ltd, GIZ, etc.
Cooperation Partners: etc.

In February 2013 Second Global Social Responsibility Conference was held focusing on the European perspective on water, energy, waste and compliance. The conference brought together over 250 participants from different sectors:

- Private sector
- Government
- NGOs
- Civil Society Organizations
- Trade Unions
- Media

Global Social Responsibility Conference, cont....



Press Briefing event of the 2nd GSR Conference



Panel discussion about green economy in the 2nd GSR Conference



Distinguished audiences of the 2nd GSR Conference



Keynote speakers at the 1st GSR Conference, 2010

The Daily Star
Friday, October 29, 2010

It's business with a difference
Yunus emphasises efforts to reach out to the poor through social business and technology



From right to left, Nobel laureate Muhammad Yunus, Søren Dalsgaard, president of BASF Southeast Asia; Michael Otto, chairman of Germany's Otto Group; Faruk Khan, commerce minister; Holger Michael, German ambassador to Bangladesh; Md Saiful Islam, president of Bangladesh German Chamber of Commerce and Industry, and Mafizul Anam, editor and publisher of The Daily Star, pose for photographs at a conference on 'Global Social Responsibility' at Radisson Water Garden Hotel in Dhaka yesterday. Photo: © STAR

Star Business Report

The advanced world of technology should open its doors to social business to solve some crucial problems facing the poor, Nobel laureate Muhammad Yunus said yesterday.

The technology-packed times of today see only moneymaking initiatives, he said. "But the same technologies can be used for social business."

“ A Green Economy requires new business strategies and approaches in resource efficiency, investment in clean technologies, the development of alternative products, services and materials, and the ability to obtain value from unavoidable waste. As such, social innovation and appropriate technology are required to address environmental challenges in Bangladesh. Enhanced CSR in this context can help to create that green economy in Bangladesh. ”

H.E. William Hanna, EU Ambassador to Bangladesh

Impressions from the 3rd GSR Conference 2014



RMG & Fire Safety Panel



Environmental Panel on Waste Water Management



Leather Industry Panel



Social Protection of Workers Panel



Technical Vocational Educational Training Panel



Distinguished participants of the conference

German National Day

Every year the German Embassy organizes the German National Day, which is sponsored by BGCCI. Diplomats, politicians, renowned business and social persons and representatives from the media attend the gala event



H.E. Dr. Albrecht Conze, German Ambassador gives a speech at the German National Day, 2012



H.E. Dr. Dipu Moni, Foreign Affairs Minister speaks at the German National Day celebration event in 2013



H.E. Dr. Conze greets the guests at the German National Day event in 2012. Mrs. Conze and Dr. Ralph Reusch, Deputy Ambassador accompany him



Car Display at the German National Day 2012

Social Events

In 2012 and 2013, BGCCI organized the German Oktoberfest for its members. This event is fulfilled with traditional German games and entertainment such as log cutting, finger wrestling and others for members



H.E. Dr. Conze, German Ambassador opens the Oktoberfest 2012



Professor Gowher Rizvi, International Advisor to Prime Minister of Bangladesh; H.E. Holger Michael German Ambassador and BGCCI Board Members attended an auction for HIV patients



Oktoberfest 2012



Fashion show at the 400 Members Celebration event in 2013



N. Janakiram Raju from BASF and Robin Rajon Sakhawat from Robintex Group participated in a traditional game of Oktoberfest 2013



Distinguished guests' signature felicitating BGCCI on the event of celebrating 500th Member and Oktoberfest 2013

German Trade Show

German Trade Show of 2011 brought 2 Nobel Laureates, 70 companies from Bangladesh and Germany and 16,500 guests



Dr. Cramer, Nobel Prize Winner speaking at one of the 25 side-events on climate change



Prof. Yunus, Nobel Prize Winner; Prof. Rehman Sobhan, Chairman of Centre for Policy Dialogue (CPD); Mr. Sadique, former Senior Vice President of BGCCI; Mr. Borgschulze, Managing Director for CSI at panel discussion at the German Trade Show 2011



GERMAN Trade Show 2011
Promoting Bangladesh - German Trade

Organizer: BGCCI (Bangladesh German Chamber of Commerce & Industry)

Sponsors: BASF, DHL, TÜV Rheinland, SIEMENS, DEG, Hermes

Co-operation partners: giz, DEG, kfw

Media partners: The Daily Star, bdnews24.com



The Daily Star
Friday, October 28, 2011

Time to tell success stories
Analysts say showcasing bright image of Bangladesh will brand it better

From left, Bangladesh German Chamber of Commerce and Industry (BGCCI) Executive Director David Drell, BGCCI President Zafar Iqbal, Commerce Minister Faruk Khan, German Ambassador Peter Altmann, BGCCI Vice President Syed Sabiqur Hossain and Abarish Managing Director Stefan Perhart Choudhury take part in a discussion on 'Branding Bangladesh' at the German Trade Show 2011 at Bangladesh International Conference Centre in Dhaka yesterday. Photo: BNS

Star Business Report

Bangladesh has a lot of success stories to share with the rest of the world and time has come to portray achievements to attract more trade and investment, analysts said yesterday.

They also stressed a positive image of the country, better political culture and infrastructure, quality products and their timely delivery to buyers, to brand Bangladesh better.

They came up with the recommendations at a discussion on the sidelines of the inaugural function of the second biennial German Trade Show 2011 at Bangladesh International Conference Centre in Dhaka.

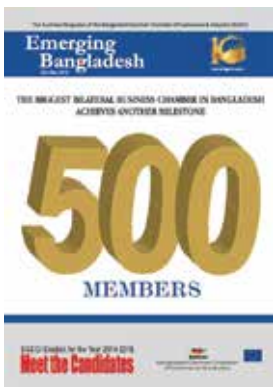
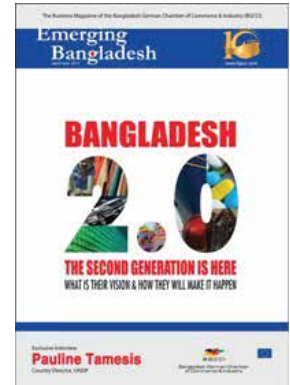
In order to strengthen the trade relations between Bangladesh, Germany and Europe, BGCCI organizes German Trade Show. German Trade Show took place in 2011. It was participated by various of German and Bangladeshi companies. The show amassed a staggering number of 16,500 guests as visitors and showcased various products ranging from different industries. It has been one of the largest trade fairs in Bangladesh and ties in perfectly with the vibrant and successful relationship between both countries. The event is the embodiment of BGCCI's vision to build bridges. Its goal is to increase trade – not only in goods and services, but also in knowledge and ideas. The event also reflects the chamber's determination to contribute to sustainable development of Bangladesh.



Part of the German Trade Show stalls

BGCCI Publications

Throughout monthly newsletter, quarterly magazine and annual member's directory, BGCCI showcases stories of its members

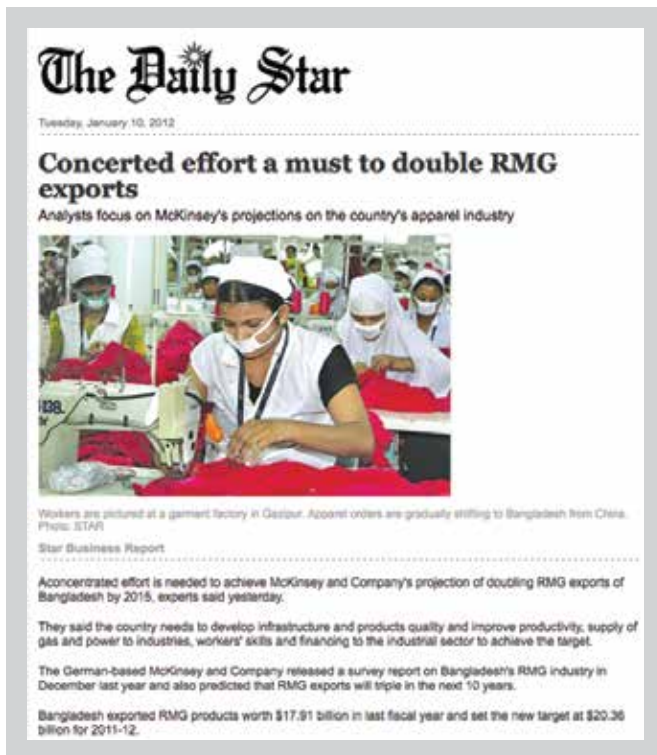


BGCCI Research & Projects

BGCCI has extended into larger research projects in Bangladesh



BGCCI partnered with McKinsey & Company compiling the report that set out to review Bangladesh's RMG growth formula, building on the country's strong starting position and the increasing demand of international buyers. The report provides an overview of the rapid growth being seen in Bangladesh's RMG industry and describes the main hurdles that exist for buyers when it comes to sourcing in Bangladesh. BGCCI's cooperation and assistance in the overall process of collecting data and preparing the report was highly appreciated by McKinsey & Company.



“McKinsey wishes to thank all participants of this study, especially the Bangladesh German Chamber of Commerce & Industry (BGCCI) President Md. Saiful Islam and Executive Director Daniel Seidl, for their support in compiling this report.”

Bangladesh's ready-made garments landscape: The challenge of growth

Vocational Training

Technical Vocational and Educational Training (TVET) for both female and male mid-level managers in RMG and Textile industry



With the BGCCI core team behind the formation of curricula, Prof. Md. Abul Kashem, Chairman, Bangladesh Technical Education Board (BTEB) and Dr. Engr. K.M. Alauddin, Curriculum Specialist, Bangladesh Technical Education Board

- BGCCI, headed by Adnan Nafis, prepared a report on “Training Needs of Mid-Level Managers of the RMG Industry of Bangladesh”: March, 2014.
- 5 training curricula for mid-level managers were developed: April, 2014.
- Out of 5 curricula, BGCCI has drafted 2 training modules for mid-level managers: April, 2014 that is specific curricula for six-month diploma courses for mid-level management representatives of the RMG sector and textile industry in compliance with National Technical and Vocational Qualification Framework (NTVQF) with support from Bangladesh Technical Education Board (BTEB).

“BGCCI conducted survey in RMG sector and found there was a severe dearth of skilled workers and existing skills do not match industry needs.”

Adnan Nafis, Head of Trade Promotion, Social Responsibility & Consultancy of BGCCI

The Daily Star NEWSPAPER

Formulation of the National CSR Policy for Children: Perspectives and Recommendations



Adnan Nafis, Head of Trade promotion (Bangladesh) and social responsibility, BGCCI

Bangladesh-German Chamber of Commerce & Industry (BGCCI) has around 600 members. We have been thinking of the CSR issue for quite a long time. Our member companies are doing a lot of work in this sector. We are trying to communicate these success stories with other companies. We have already arranged two Global Social Responsibility Conferences to promote these success stories. It helped other players in the industry understand how CSR was helping both the society and the company.

The studies conducted by the BGCCI show that there is a serious lack of skill workers in Bangladesh and existing skills do not match industry requirements. But positive news is that many private companies are expressing their interest to get involved in the skill development programmes and provide the skilled labours better salary and benefits. Bangladesh government is also very supportive to such efforts. BGCCI is working towards bringing the industries, NGOs and the government together in CSR activities. BGCCI believes if they are involved from the very beginning it will yield more result as a private sector gateway.



Adnan Nafis

Michael McGrath, Country Director, Save the Children

CSR means the private sector giving back to the community. Giving back is more than just compliance with the law. It is not just doing no harm, but doing good. It can be the provision of cash support, technical advice and support, advocacy for changes to relevant laws or increased funding for necessary government programs, and so on. It should be long term, and focused on bringing about sustainable changes. I think a few things need to be included in the CSR policy. First, it should be clearly defined what is CSR for children and what is not. Secondly, to what extent should companies be obliged to follow the policy? It is unlikely that the policy will be legally binding, but companies need to feel at least morally bound to adhere to the provisions of the policy. What general and sector-specific guidelines should be included in the policy? What monitoring system should be there? I think that civil society should be involved in the monitoring system, and any reports generated should be publicly released, to recognise the efforts of leading companies and encourage other companies to follow suit.

The best CSR is CSR that is good for both business and the community. CSR can benefit a company not only by building the market (and thus generating more profits) and improve the company's image. However, often the greatest benefit of CSR for a company is the positive impact on the morale of employees, which in turn helps a company to retain good employees and attract good applicants.

Of course the CSR policy will include guidelines regarding best practice, but companies should be given the opportunity to innovate. The last and perhaps the most important thing is that the CSR policy should be written in the language of the corporate sector, not the language of NGOs or the language of government. Companies, including boards and senior management, should immediately be able to understand what the CSR policy involves, what it will cost and how it will benefit the company and the community.



Michael McGrath

Mikail Shipar, Secretary, Ministry of Labour and Employment

The government is very sincere about the CSR policy. For the first time we are going to formulate CSR policy for children. I hope it will contribute a lot to the improvement of the life of disadvantaged children.

In Germany there is a kind of dual education where companies provide both education and training to students after their completion of grade 8. Companies bear all the responsibilities of the students. After successful completion of this dual education students get job in these companies according to the company requirement. In this system student not only get opportunity to continue their education but also contribute to their families. Families also get interested to send their children to schools. Through this system companies also get skilled manpower. This is a win-win situation.

If we can introduce such system for disadvantaged children in our country it will definitely reduce child labour. We will be able to create a large number of skilled manpower. Our industries will also get benefit from increased productivity of their workers. Our CSR policies should consider this example.



Mikail Shipar

Branding Bangladesh

Engaging the European media to encourage balanced and realistic reporting about Bangladesh



Letter from the Ministry of Commerce of Bangladesh recognizing Executive Director as “Brand Ambassador of Bangladesh”

BGCCI strives to improve image of Bangladesh in Germany and in Europe. Branding Bangladesh is BGCCI’s campaign that portrays realistic image of Bangladesh abroad. When Bangladesh will be perceived as rapidly Emerging Market then new opportunities for Bangladeshi and German companies will follow. The campaign acts on following levels:

- Engages worldwide press to encourage a balanced and realistic reporting
- Communicates image of Bangladesh as a rapidly emerging market through business delegations, events and research publications
- Engages with influential leaders and entrepreneurs in Europe, promoting Bangladesh as a high-potential investment destination

We believe that when “Made in Bangladesh” is seen as a mark of quality and expertise, new opportunities will follow for Bangladeshi and European companies.

Over the last years, BGCCI saw great progress of the campaign. There were also signs of more balanced reporting in mainstream German media, including in some of the biggest newspapers. BGCCI also encourages the exchange of journalists, as there are few German correspondents in Bangladesh. The chamber supports visits of German journalists to see Bangladesh.

The Ministry of Commerce recognised the Executive Director Daniel Seidl as Brand Ambassador of Bangladesh for his efforts.



“Mr. Seidl knows Bangladesh better than any European and Europe better than any Bangladeshi.”

H.E. Faruk Khan, Commerce Minister

“Mr. Seidl is a brand and marketing expert. He knows the Asian culture very well and proved that he can implement a business plan and lead a company successfully.”

Michael Schuermann, Managing Director & CEO SIEMENS Bangladesh Ltd.

Celebrating 10 years of BGCCI

June 2014 marked the 10th Anniversary of BGCCI



Sayed Jamaluddin Haider, the Founding President of BGCCI delivers his speech



BGCCI Executive Committee 2012-2013 and BGCCI team with distinguished guests at the event



BGCCI President Sakhawat Abu Khair delivers his speech



Former BGCCI President Md. Saiful Islam delivers his speech



BGCCI Executive Director Daniel Seidl at the 10 years celebration event

“ We started the chamber with a view to bolstering the trade relationship between Bangladesh and Germany. Among many obstacles the chamber has reached this height. I believe the present leadership at the chamber will take it to further heights of success. ”

Sayed Jamaluddin Haider, the Founding President of BGCCI



Message from the Ambassador

Dear Ladies and Gentlemen,

Bangladesh is a dynamic market with excellent perspectives for future economic development. The volume of bilateral trade between Bangladesh and Germany has reached almost 4.5 billion Euro in 2014 and is expected to grow. The geographical location of Bangladesh between the booming markets in China, India and Southeast Asia gives the country a unique possibility. We will see the relocation of labor-intensive industries from neighboring countries to Bangladesh and the increasing diversification of the countries exports. Local demand is rising as well due to the demands of a growing middle class. This dynamic offers chances for new foreign direct investments.

BGCCI offers its services to help investors find their way to this market.

BGCCI is an important facilitator for German – and other European – exporting companies. By pursuing market researches, bringing business to business or helping to overcome obstacles the BGCCI is helping newcomers to this interesting market.

Over the last years the BGCCI has had a tremendous success and is today the biggest bilateral business chamber in town. This clearly demonstrates that companies – Bangladeshis and Germans alike – are happy with the performance and the services the chamber provides.

As the German Ambassador to Bangladesh I am delighted to have the BGCCI on our side to foster our bilateral business contacts, which is an important pillar in our bilateral relations. From our side we are happy to continue our close cooperation. I wish the BGCCI and its member companies the best success for the future.

H.E. Dr. Thomas Prinz

Ambassador of the Federal Republic of Germany in Bangladesh

Cooperation Partners/Office in Office services



BGCC I Executive Committee 2014-'15

President

Sakhawat Abu Khair
MD, Robintex Bangladesh Ltd.



Senior Vice-Presidents

M. Maksud
MD, Corona International



Indranil Lahiri
MD & CEO
Siemens Bangladesh Ltd.



Vice-Presidents

Farooq Siddiqui
MD, Karben Solar Energy Ltd.



N. Janakiram Raju
Chairman & MD
BASF (Bangladesh) Ltd.



Treasurer

Magnus Schmid
PSES Coordinator, GIZ Office, Dhaka



BGCC I Executive Committee 2014-'15

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Director, Northern Tosrifra Group



Mohammad Ali Khokon,
MD, Maksons Spinning Mills Ltd.



Yesmin Ipphat
CEO, Kryolan Bangladesh Ltd.



Jonathan Reinhard
CEO, Digital Factory International Ltd



M. Nooruddin Chowdhury
Country Director
DHL Global Forwarding (Bangladesh) Ltd



Syed Golam Mowla
MD, Multi Freight Ltd.



Nessar Maksud Khan
MD, Maks Renewable Energy Company Ltd.



Mahbulul Alam
Proprietor, Sarah International



Syed Raushan Zaman
Proprietor, S R Zaman Communication



Daniel Seidl
Executive Director, BGCCI

BGCCI Team

BGCCI became the Biggest Bilateral Business Chamber with the commitment of the following Heads



Daniel Seidl

Executive Director

Daniel Seidl (42, MBA) is an expert of Emerging Markets and knows Bangladesh for almost 20 years. He is the first foreigner who has been awarded by the Government of Bangladesh as “Brand Ambassador of Bangladesh”. By dint of his dynamic leadership, he has restructured the Bangladesh German Chamber of Commerce & Industry, which is the biggest bilateral business chamber representing 600 member companies from Bangladesh, Germany and Europe. This chamber is known for promoting bilateral trade and connecting aid to the private sector. Mr. Seidl is the founder of the “Global Social Responsibility Conference” and has briefed the German President, Prime Minister of Bangladesh and Ministers, Ambassadors and Business Leaders. Mr. Seidl is well connected to the business sector, governments, trade unions, local and international business organizations, international agencies, multilateral institutions, and organizations from the development sector, NGO’s, CSO’s and media. The chamber works closely with the world’s renowned Foundation. It has published the world wide quoted report on the RMG Industry together with McKinsey & Company. In his previous positions, he worked in the field of marketing, branding, media/CNN-anchorman, moderator, investment banking and strategy consulting.



Adnan Nafis

Head of Trade Promotion, Social Responsibility & Consultancy of BGCCI

He has been serving as Head of Trade of Trade Promotion, Social Responsibility and Consultancy of Bangladesh German Chamber of Commerce & Industry since 2012. He has been involved in Trade Promotion, trade diversification & branding in different organizations in Bangladesh, Thailand, China and Germany. He has led and conducted different research projects for more than 4 years and has more than eight (08) publications about Bangladesh Apparel Industry, trade promotion and diversification. He also has publications in health care and leather sector. He is working as Lead Consultant for Different International organizations in the field of Garment workers Digital Payment system, Vocational education (TVET), RMG & Leather sector. He and his team has successfully conducted Garments sector need assessment for skill development and developed five curriculums and two modules in accordance with Bangladesh Technical Education Board. He specializes in the sectors of Textile/Ready Made Garments, Leather, Skill development and social responsibility, FDI and business set up. He has development close relationship with the concerned people in all the sectors, government establishments, trade associations, industrial players and trade unions.

BGCCI Team Continues



Tanzer Siddique

Head of Membership

He has wide experience of conducting and managing field research in Bangladesh about Technical, Vocational Education, and Training for Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) which includes the projects: Survey on Apprenticeship Training Needs in Enterprises in Bangladesh; Inclusive RMG Skills Training for Women. He is an expert in the fields of HR Recruitment Services, Visa Appointment for both German and Bangladeshis, Business delegation, e.g. Prime Minister's delegation to Germany, RMG delegation. He has worked as consultant for renowned organization and foundation. Before joining BGCCI, He served as the Research assistant for the University of Cologne, Department of Human Geography. His other field research experiences in Bangladesh include the projects Risk Management of Societal Claims in Transnational Networks (Dr. Christian Ditsche); Poverty reduction through social business (Dr. Kerstin Maria Humberg) and Dhaka Hazard Project: Social adaptation to climate change: Coping with floods in Dhaka's informal settlements (Dr. Tibor Assheuer).



Tawhidur Rashid

Head of Events, Media & Publication of BGCCI

He is a passionate communicator and wordsmith. He has been working with BGCCI since 2012. During his stint, he successfully set up an active Media & Publication wing of the chamber. He is the Managing Editor of the quarterly magazine: Emerging Bangladesh. Besides, his job responsibilities include managing the PR and communication of the chamber. He has designed the communication strategy of the 2nd and 3rd GSR Conference. His interest lies in emerging sectors like IT and health sector.



Ian Green

Head of research Project

As Head of Projects and Research at BGCCI, Ian has conducted research into many areas of Bangladesh's economy. He was a key member of the TVET Pilot Institute Feasibility Study for GIZ. He produced the BGCCI guide: Investing in Bangladesh: an Opportunity for New Investors. He ensures the chamber's communications are rooted in up-to-date macro data, and produces strategic presentations for BGCCI. He conducts client research on the opportunities in Bangladesh, including projects on E-Waste and Construction. Prior to joining BGCCI, he worked in the UK for Nielsen, the global market research company. He managed client accounts worth over \$1 million a year. He led an integrated onshore and offshore team to deliver client satisfaction levels consistently over 80% in quarterly KPI reviews. He excelled as an analyst and in delivering actionable recommendations based on wide consumer and sales data, and received several internal awards in recognition for client feedback on his analysis. He is the founder of a consultancy company BGTIC GmbH.

BGCCCI Team



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Finance & Accounts



Tanzeena Khan
Assistant Manager
Trade Promotion & Messe Düsseldorf
Representative in Bangladesh



Andreana de Jong
Asst. Manager
Marketing & PR



Rafael Stemplewski
Asst. Manager
Business Development



Rezwanul Hoque Khan
Senior Executive
Membership



Mohammad Imran
Office Support

BGCCI extends its sincere gratitude to its founder and all its former and current Presidents and Executive Directors

Founder	Sayed Jamaluddin Haider	1998
Presidents	Sayed Jamaluddin Haider	1998
	Dr. Peter E. Albrich	2001 - 2004
	Ruhul Amin	2004 - 2006
	Nasir A. Choudhury	2006 - 2007
	Md. Saiful Islam	2007 - 2011
Executive Directors	Sakhawat Abu Khair	2011
	Irmgard Hettich Sherchan	2007
	Syed Feroze Ahmed	2008
	Mir Muniruzzaman	2009
	Dipl. Oec. Daniel Seidl	2010 - 2015

Gold Members of BGCCI



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Daniel Seidl

Editor

Tawhidur Rashid

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of Commerce & Industry



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